



# Capabilities Brief 2023

EMPOWERING THE MISSION\_





EMPOWERING THE MISSION

# About XOtech

## Who We Are

- ***Service Disabled Veteran Owned Small Business (SDVOSB)***
- In business since 2002
- Georgia-based business (Tyrone)
- ***Experienced*** Government contractor
- ***Highly skilled workforce***: composed of ***Service Veterans*** and ***skilled logisticians***
- Senior Corporate Leadership are all military career logisticians:
  - CEO, COO, VP OPs and VP BD
  - 100 combined years of military experience
- Committed to customer success and the well-being of our employees



EMPOWERING THE MISSION

# XOtech Capabilities

## What We Do

We provide:

- Highly **qualified, trained, experienced** and **committed personnel**
- Expertise (Strategic, Operational & Tactical levels) for various Government agencies

### Acquisition, Logistics, Material Management, Asset Visibility, & Property Accountability

- US Army Reserve Command
- Army Sustainment Command (ASC)
- United States Navy (NCIS & NBG-1)
- U.S. Navy (PAS-NR)
- U.S. Marine Corps
- Georgia Army National Guard

### Bio-Medical Equipment Maintenance

- 99th Readiness Division
- 88th Readiness Division

### System and Software Engineering

### Maintenance, Warehouse and Log. Support

- Red River Army Depot
- USMC ILDS (MCLB-Albany)
- 81st Readiness Division
- 63rd Readiness Division
- 99th Readiness Division
- Ft Leonard Wood, MO
- Navy Warehouse, Kingsville, TX

### Additional Capabilities

- Integrated Master Scheduling
- Training (Unit & Individual)
- Small Arms Operations



EMPOWERING THE MISSION

# XOtech Current & Prior Locations

## CONUS

- California
- Florida
- Georgia
- Illinois
- Indiana
- Iowa
- Kansas
- Kentucky
- Maryland
- Massachusetts
- Michigan
- Mississippi
- Missouri
- New Jersey
- New York
- North Carolina
- Pennsylvania
- Texas
- Utah
- Virginia
- Washington
- Washington, DC

## OCONUS

- Puerto Rico
- Iraq





EMPOWERING THE MISSION

# XOtech Current & Prior Clients



Army Materiel Command (AMC)



Defense Logistics Agency (DLA)



U.S. Army National Guard (USARNG)



U.S. Army Forces Command (FORSCOM)



U.S. Army Pacific Command (USARPAC)



U.S. Army TACOM (LCMC)



U.S. Marine Corps Systems Command (MARCORSYSCOM)



U.S. Third Army (ARCENT)



U.S. Army Reserve Command (USARC) & Readiness Divisions (RD)



U.S. Army Special Operations Command (USASOC)



U.S. Army Sustainment Command (ASC)



Federal Law Enforcement Training Center (FLETC), Dept. of Homeland Security (DHS)



U.S. Navy NCIS and NAVSUP



U.S. Marine Corps



EMPOWERING THE MISSION

# XOtech Company Details

## Demographics:

- Service Disabled Veteran Owned Small Business (SDVOSB)
- Duns Number: 090102646
- CAGE Code: 1YH47
- Facility Clearance: Yes



## NAICS Codes:

- 336120: Heavy Duty Truck Manufacturing
- 336611: Ship Building and Repairing
- 336992: Military Armored Vehicle, Tank, and Tank Component Manufacturing
- 493110/493190: General and Other Warehousing and Storage
- 541330 (a): Engineering Services (Military & Aerospace Equipment & Weapons)
- 541511/13/19: Computer Programming, Facilities Management and Related Services
- 541715: Research & Development
- 561210: Facilities Support Services (Prime)



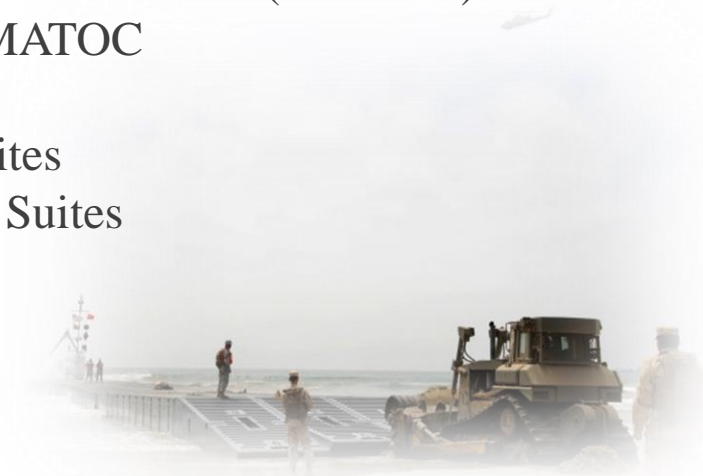
EMPOWERING THE MISSION

# XOtech Contract Vehicles

- ✓ **EAGLE BOA Holder**
- ✓ **GSA Multiple Award Schedule (MAS) GS10F0469N & 47QRAA21D005B**
  - SIN #s: OLM, 541614, 541614SVC, 561210FAC, 611430
- ✓ **Seaport-NxG Prime Seat Holder**
- ✓ **OASIS (One Acquisition Solution for Integrated Services ) Small Business Pool 3**

**We are able to subcontract under the following vehicles:**

- ✓ DLA JETS (J6 Enterprise Technology Services)
- ✓ Defense Systems Technical Area Task (DSTAT) Contract
- ✓ Homeland Defense & Security Technical Area Task (HD TATs)
- ✓ PACOM Mission Readiness Support MATOC
- ✓ Seaport-NxG
- ✓ TACOM S3: ERS, KBS and R&D Suites
- ✓ RS3: Unrestricted and Small Business Suites





EMPOWERING THE MISSION

# XOtech Core Competencies

## ➤ **Logistics Providers**

- ✓ Maintenance - Field and Sustainment
- ✓ Maintenance Management
- ✓ Warehousing / COSIS
- ✓ Transportation
- ✓ Supply
- ✓ Log STAMIS Support
- ✓ Property Management

## ➤ **Distribution Management**

- ✓ Materiel Integration
- ✓ Asset Visibility
- ✓ Redistribution
- ✓ Excess Management / Disposal

## ➤ **Software & Systems Engineering**

### ➤ **Knowledge Management**

- ✓ Data Analysis
- ✓ Integrated Master Scheduling

### ➤ **Bio-Medical Equipment Storage and Repair**

### ➤ **Deployment/Re-Deployment Support**

### ➤ **HAZMAT Certification**

### ➤ **IT/GCSS-Army Support**







EMPOWERING THE MISSION

# XOtech Company Characteristics

- Service Disabled Veteran Owned Small Business
- ISO 9001:2015 Registered
- Drug-Free Certified Workplace
- Army, Navy and Marine Corps Logistics Subject Matter Experts
  - Service Veteran Oriented (Logistics Warrant Officers and Senior NCOs)
  - Extremely Competent, Highly Skilled Workforce
  - Niche: Property Accountability, Asset Visibility & Distribution Management
- OCONUS (Iraq) Experience
- US Army, Army Reserve, Navy and US Marine Corps Expertise
- Agile, Anticipatory, Responsive Support
- Integrated QA/QC Processes
- Extremely Competitive Rates
- Solid Reputation, Strong Past Performances
- Ethically Committed, Values Based Leadership





EMPOWERING THE MISSION

# XOtech Past Performance Summary

- ASC Distribution Management Center (DMC) and (DMTs) (Sub-contractor)
- USARC Material Management Team (MMT) & GCSS-A (Prime)
- USAR Regional Support Command (RSC) Logistics Support Services (LSS) contracts
  - 99th RSC (Prime), and 63rd, 81st, & 88th RSC LSS contracts (Sub-contractor)
- TACOM Liaison Officer (LNO) (Prime)
- USARC Force And Asset Search Tool (FAAST) (Prime and Sub-contractor)
- Base Operating Support-Integrator (BOS-I) (OCONUS Sub-contractor)
- Red River Army Depot Maintenance (Sub-contractor)
- Naval Beach Group 1 Property Accountability & Training Management (Prime)
- Navy Property Management Specialists, NCIS, Quantico, VA (Prime)
- Supply Support for Fleet Logistics Center at Naval Air Station, Kingsville, TX (Prime)
- Georgia Army National Guard Logistics and Deployment Support (Prime)
- 4<sup>th</sup> Maneuver Enhancement Bde Logistics Augmentation, Ft Leonard Wood, MO (Prime)
- 88<sup>th</sup> RSC Bio-Medical Equipment Concentration Site (MECS), Ogden, Utah (Prime and Sub-contractor)
- PEO CS & CSS Integrated Master Schedulers (Sub-contractor)
- Aircraft Survivability Equipment Training IV, Ft Hood, TX (Prime)
- USMC Integrated Logistics and Distribution Support (ILDS) Albany, GA (Prime)
- DSTATs: R&D of TARDEC Ground Systems (Sub-contractor)
- HDTAT: TARDEC Engineer & Analysis Support for Defense & Operational Energy Program (Sub-contractor)



EMPOWERING THE MISSION\_

# XOtech Contact Information

- Paul Oppenheim, VP, Business Development

Email: [paul.oppenheim@xotech-llc.com](mailto:paul.oppenheim@xotech-llc.com)

Phone: 404-952-1128

Cell: 678-739-6219

- John Kontos, Business Development Manager

Email: [john.kontos@xotech-llc.com](mailto:john.kontos@xotech-llc.com)

Phone: 404-952-1129

Cell: 404-483-5902



EMPOWERING THE MISSION\_